# NEWSLETTER GREATER KANSAS CITY AREA COMMITTEE NATIONAL MUSEUM of WOMEN in the ARTS

June 2020

#### A WORD FROM THE EDITOR

So far, this has been a much different year than any of us could have envisioned or planned, and I am sure none of us was quite prepared for all the changes. We have missed opportunities to visit the historic Kansas City Central Library, the University of St. Mary Art Collection, and a visit to the Kansas City Artists' Coalition Galleries, among others. But the thing we have missed most (at least, I have!) is the opportunity to view and discuss art with a group of interested and interesting women. As of now, it isn't clear when gatherings such as our Art Outings will resume, so stay safe, stay well, and stay tuned! Art Outings Shall Return!

This issue of the NEWSLETTER is composed of an informative report by Chris LeBeau, Chair of our local NMWA Committee, who attended a national video conference focused on the future needs and directions of the National Museum in Washington.

## UPDATE FROM THE NATIONAL MUSEUM VIDEO CONFERENCE – NMWA – MAY 7, 2020

The goals of the video conference were three:

- 1) to reassure NMWA leaders that the museum is moving forward during the Covid-19 crisis implementing new marketing strategies for the future,
- 2) to share plans for the major renovations to the Museum, and
- 3) to communicate the need for member support with the new capital campaign.

We have chosen slides to share with our members which we think will be of interest. The slides are interspersed with commentary.

## NMWA FROM 2015-2019: AN UPWARD TRAJECTORY

#### **KEY FINDINGS PRE-COVID 19**

- 1. Our brand idea of "champion women through the arts" was resonating with visitors both on site and online.
- 2. Effective advertising was getting the word out. We saw an increase of 100% in on-site visits over 5 years. Attendance spikes were even higher for some special exhibitions.
- 3. Since 2015, media attention was up more than 75%, locally and nationally, even internationally.
- 4. Our digital presence and award-winning #5WomenArtists social media campaign significantly raised the museum's profile.
- 5. New program offerings like Women, Arts and Social Change, and Artists-in-Conversation and Weekly Gallery Talks brought in new, diverse, and consistent audiences.
- 6. We were reaching more than just members in our emails.
- 7. We were engaging many more people online—even if they have never been to the museum--through Instagram, Facebook, Twitter, and the NMWA blog.

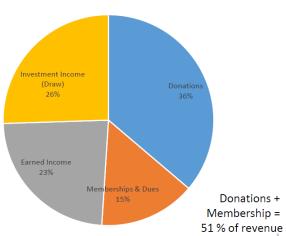
## NMWA FY20 FINANCIALS

## PRE - COVID 19

### THEN

- 1. NMWA received a 4-Star Charity Navigator rating. We were anticipating the same in FY20.
- Over the past five years, NMWA had been able to increase its operating revenue from \$10M to \$11.7M.
- Board contributions and NAB giving increased.
   Committee and individual memberships were gaining ground. Foundation and government grants were on the rise.
- 4. NMWA began a \$55 million capital campaign...which brought in \$39,000,000 (verbal & written pledges) in first 12 months.

## \$11.7M Operating Revenue FY20

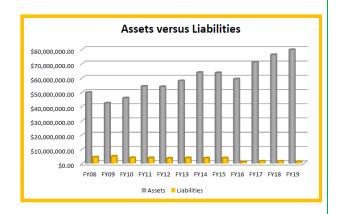


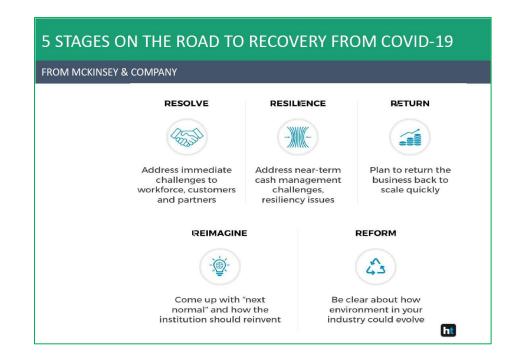
## NMWA FY20 FINANCIALS

#### POST - COVID 19

#### NOW

- 1. NMWA's Assets to Liabilities ratio is still excellent.
- 2. Endowment is \$60,400,000 as of April 24, 2020. NMWA has \$5.4 million or 2 years of draw in cash equivalents in the endowment accounts.
- 3. All \$39 million of capital campaign pledges are being honored to date. Contributions to NMWA on pledges total \$14 million and are held in cash equivalents.
- 4. Current anticipate budget shortfall for FY20 is \$460,000.
- 5. Not sure what future giving will look like, but we will get back to development and capital campaign "business as usual" as soon as it makes sense.



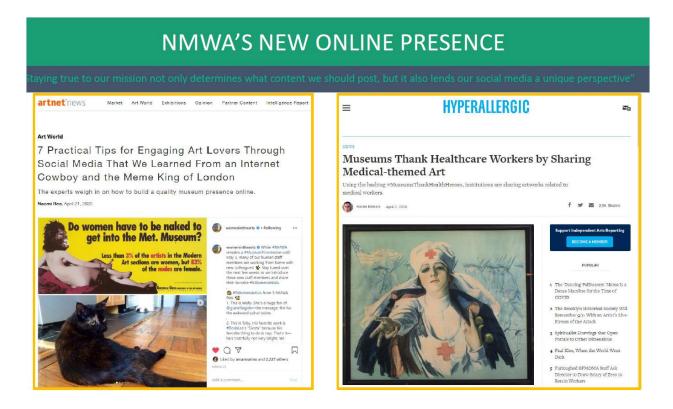


The Capital Campaign will support the renovation of the building and the reconfiguration of technology to create maximum opportunities. The museum is enhancing its "digital readiness" aiming for a digitally sophisticated museum. NMWA is following the "7 Tips" (see below) for building the engaging digital museum, and creating a museum website that is more relevant to users.

NMWA plans to showcase its refreshed <u>website</u> by June 15. The museum will continue to display online exhibits. One recent online show displayed book art, seen below. Staff also used their own pets to help reinterpret parts of the collection, a particularly fun exercise. Expect to find more articles that feature digital initiatives.

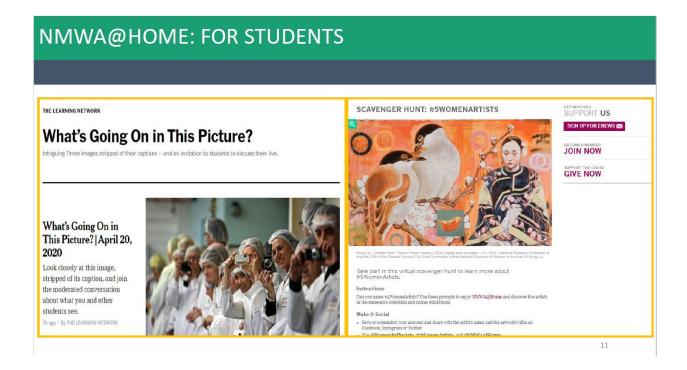
The museum will make more effort to acknowledge the concerns of society, for example NMWA worked to address health care workers through art during the pandemic. Museum staff will offer chats at 5:00 pm for small groups about art in the collection.

The museum will invest more in its presence on social media. NMWA recently won the Webby People's Award, "the Internet's highest honor" for best social media account in the arts and culture category.





Other engaging activities for students are shared below. One activity is a conversation based on one photograph. Another activity is the Women Artists scavenger hunt. (Notice our Hung Liu print is used to promote this activity!)



Watch for NMWA's is new marketing campaign.

## NEW NMWA INSTITUTIONAL MARKETING CAMPAIGN







## THE RENOVATION

The landmark building in Washington, DC that serves as home to the NMWA collections will be undergoing extensive renovations which will begin a little later than planned and will involve closing the museum. Below are some key improvements members will see in the future. The architect is Sandra Vicchio of Sandra Vicchio & Associates, LLC.

## **KEY IMPROVEMENTS**

- Enhanced visitor experience
- Improved entry sequence
- Accessible passenger elevators
- ...that go to the 6th floor
- Flexible galleries (without mechanical grilles)
- 2,800 square feet of NEW gallery space
- Multipurpose Room / Education Studio
- Enhanced collections storage
- Smaller but more efficient offices
- Modern, flexible A/V & IT
- Mechanical redundancy & efficiency
- Secure building envelope



Modular Pull-Out Art Rack (Spacesaver Corp)

NATIONAL MUSEUM OF WOMEN IN THE ARTS

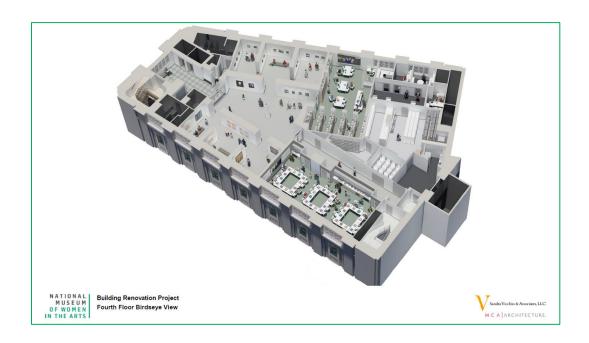
CHAMPION WOMEN THROUGH THE ARTS

Visitors will be greeted by redesigned, well-lit gallery space.





The new design will add a learning commons and offer facilities for distance learning.





The museum will develop a beautiful theater that will offer live streaming capability.



To make this possible, NMWA seeks your support. If you wish to support this incredible effort to modernize the museum for the nation, you may do so here. https://nmwa.org/support



"I have long believed that the arts reflect our shared humanity and that women are central to that story. Our museum's building symbolizes—and houses—women's great contributions to the history of art, past and present. We have a responsibility to future generations to ensure it is restored and renewed."

WILHELMINA COLE HOLLADAY Founder

## HEAVY METAL ARTISTS WOMEN TO WATCH

NMWA EXHIBITION OPENING



NMWA thanks you!